

# **VOTORANTIM**

We are a 106-year-old, family-owned, permanently capitalized investment holding company, with a long-term investment approach, that seeks to deliver superior financial returns allied with positive social and environmental impact.





## Our Values...

## Integrity

Being ethical, honoring our history, and forging the future with respect

## Collaboration

Engaging in continuous and constructive dialogue with people, the market, and society

## Courage

Embracing responsibility to drive results and create a positive future

## ...Define Our Identity

### At the right time

Today's decisions impact the future, so we always look ahead

### The right way

There is only one way of doing things: the right way

### With the right people

Investing in the best of each, to achieve the best for all

#### **VOTORANTIM**

## Our **History**



1918-29

Our first steps Textile industry; Pioneering labor policies



2000-14

Business internationalization New assets in North America, Europe, and 9 other countries



1930-59

Business consolidation Chemicals, cement, long steel, and aluminum industries



2015-2022

Evolution: from an industrial conglomerate to an investment holding company IPOs: Nexa – NYSE, CBA and Auren – B3 Portfolio Optimization: pulp & paper, steel Partnerships: CPP (renewables), CDPQ (building materials)



1960-99

Business expansion Energy, zinc, pulp, orange juice and banking



2022-2023

#### New investment themes

Altre (real estate), CCR (infrastructure), 23S (private equity partnership with Temasek), Hypera (consumer health)



## Our Current Portfolio

#### We have controlling and relevant stakes in a high-class diversified portfolio



100%

#### **Building Materials**

One of the largest cement players in the world



50%

#### Banking

5th largest privately-held bank in Brazil



68%

#### Aluminum

The only vertically integrated aluminum producer in Brazil





39%

#### Renewable Energy

One of the largest renewable energy platforms in Brazil



65%

#### Zinc/Copper

Top 5 zinc producer globally; NYSE listed



50%

#### Orange Juice

World's largest orange juice producer



B BOLSA BALCAG

10%

#### Infrastructure

Brazil's largest infrastructure and mobility platform



100%

#### Long Steel

Steel player in Argentina



100%

#### Real Estate

Developing, investing and managing real estate in Brazil and US



60%

#### **Growth Equity**

Votorantim and Temasek partnership to invest in growth equity in Brazil

#### reservas VOTORANTIM

100%

#### **Environmental Services**

Nature-based solutions in various Brazilian biomes



B BRASIL BOLSA BALCAC

5%

#### Pharma

Largest pharmaceutical company in Latin America



# **Governance** as a Key Pillar of Our Long-Term Approach

Investment objectives

Risk appetite

Dividend policy

#### **HEJOASSU**

Family holding company

Board comprises 12 family members (from 4th and 5th generations)



#### **VOTORANTIM S.A.**

Investment company

7 board members: 3 shareholders and 4 independent members (including Chairman)

Portfolio management/ Capital allocation

New business development

Board and CEO nomination

Shared services

Votorantim DNA



#### **Invested Companies**

Fully autonomous

All companies have boards/committees

All boards with a combination of Votorantim S.A. management + independent directors



## Our Ratings

We are part of a **select group of Brazilian companies** with **investment grade** classification by the **three rating agencies** 

		<b>S&amp;P Global</b> Ratings	<b>Fitch</b> Ratings	Moody's
	Ratings	BBB	BBB	Baa3
	Outlook	Stable	Stable	Stable
	Latest update	Apr/2024	Sep/2024	May/2024





Long-term investment approach



## How We Invest

Long-term investment horizon

Well-established governance and decision-making processes

High-quality companies, well-positioned in their industries

Sustainable businesses with positive social and environmental impacts

Patient Capital, Non-Negotiable Purpose



# Objectives of Our Capital Allocation Strategy

# At Our Companies

Preserve the capacity to invest: sustainability, modernization, and expansion

Capital structure that allows for growth and dividends

Foster innovation to transform the business model

Perpetuate Votorantim's DNA

# At the Portfolio Level

**Diversification** in sectors, geographies, and risk factors

Financial and strategic flexibility for large scale investments

Delivering on the investment objectives of our shareholders

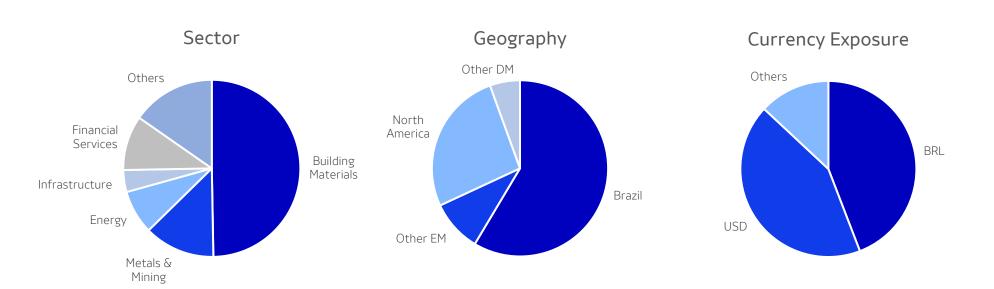
# To Our Shareholders

Maximize total shareholder return (TSR)

**Long-term sustainability** of Votorantim



## Portfolio Diversification



Diversified and resilient portfolio that generates capital allocation opportunities



# **Key Developments** in Our Portfolio Since 2017





# How We **Execute Our Strategy** at the Investment Level

**Core Business** 

**Beyond Core** 

**Beyond Business** 



Strengthen the core: modernization, expansion and consolidation



value: extract
value from the
asset base by
leveraging existing
skills and
capabilities



Adjacencies: business opportunities associated with the needs of the companies; opportunities and risks that follow products and processes



New patterns of production and consumption; new business models



### CASE STUDY

## Our Historical Investments in Renewable Energy

1918-2012	<ul> <li>Development, construction, and operation of renewable generation assets for self-production</li> <li>2.0 GW of installed capacity (hydro-based)</li> <li>At the time, largest self-production platform in Brazil</li> </ul>	Strengthen the core
2012-2014	• Evolution of energy trading capabilities for the free market, beyond our invested companies, creating one of the largest trading platform in Brazil	
2015-2017	<ul> <li>New management and new approach to generation, beyond self-production</li> <li>Entry into wind power generation</li> <li>M&amp;A strategy</li> </ul>	Unlock value
VOTORANTIM energia	<ul> <li>Energy efficiency and portfolio optimization inside Votorantim</li> <li>Reorganization of our energy assets (self-production with industrial business, economic benefit with GenCo)</li> <li>&gt; 300 clients, 2nd largest trading platform in Brazil</li> </ul>	Adjacencies



JV with CPP Investments



auren

- Long term investment horizon, investments through the cycles
- Both partners contributing in a meaningful way: industry knowledge, investment skills, and capital
- Growth + income objectives
- Acquisition of CESP via privatization auction significantly enhances the JV's market position and growth prospects
- Consolidation of all assets under a new entity, Auren, publicly traded at B3/Brazil

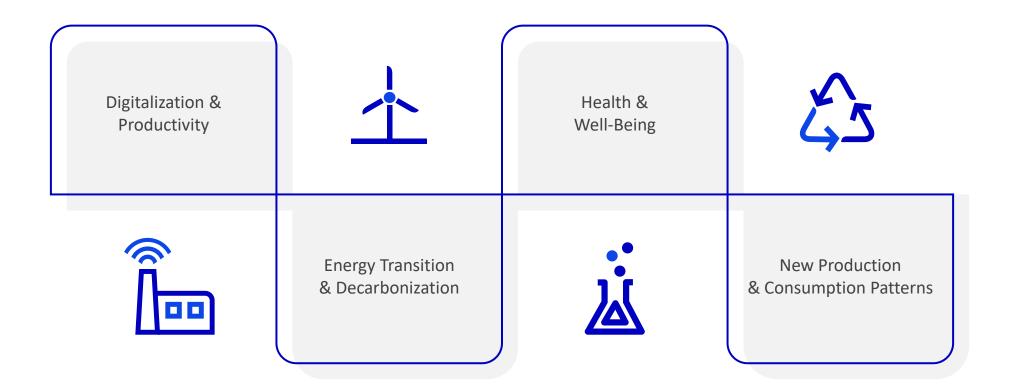
New business model to accelerate growth





## Where Our Initiatives Are Taking Us

## **Key New Investment Themes**







## Our Approach to **ESG**

Each portfolio company adopts an ESG strategy aligned with its specific business objectives and the Votorantim DNA.

Votorantim's ESG approach is concentrated into three distinct fronts:

#### Influence

Influence portfolio companies to adopt environmental, social, and governance (ESG) best practices, contributing to the long-term sustainability of the businesses



#### Report

Communicate transparently and consistently about ESG initiatives undertaken by Votorantim and the portfolio companies



#### Monitor

Monitor ESG implementation in the day-to-day decision making at each portfolio company while ensuring alignment with Votorantim's broader ESG-related goals



#### **VOTORANTIM**

## We Drive Positive Impact

# instituto VOTORANTIM

Votorantim's center for applied social intelligence, aimed at developing socio-environmental solutions with a focus on value creation



### In the last 20 years....

+USD 290 mm invested

+10 mm people benefited

+10,000 actions supported

+550 municipalities assisted in 23 states



### Sustainable Legacy, Prosperous Future

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# Nature-based solutions for the green economy

- Forestland management
- Biodiversity initiatives
- Carbon value-unlocking



Legado das Águas

76,600 acres

**Atlantic Rainforest** 

Brazil's largest Atlantic Rainforest private reservation



Legado Verdes do Cerrado

79,000 acres

**Tropical Savanna** 

Reservas Votorantim issued the first carbon credits from the Brazilian Cerrado